

### **Disclaimer**

Certain information contained in this presentation and statements made orally during this presentation relates to or is based on studies, publications, surveys and other data obtained from third-party sources and Verrica's own internal estimates and research. While Verrica believes these third-party sources to be reliable as of the date of this presentation, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources. While Verrica believes its internal research is reliable, such research has not been verified by any independent source.

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, that involve substantial risks and uncertainties. In some cases, you can identify forwardlooking statements by the words "may," "might," "will," "could," "would," "should," "expect," "intend," "plan," "objective," "anticipate," "believe," "estimate," "predict," "project," "potential," "continue" and "ongoing," or the negative of these terms, or other comparable terminology intended to identify statements about the future. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from the information expressed or implied by these forward-looking statements. Although we believe that we have a reasonable basis for each forward-looking statement contained in this presentation, we caution you that these statements are based on a combination of facts and factors currently known by us and our expectations of the future, about which we cannot be certain. Forward-looking statements include statements about: our expectations regarding the commercialization of YCANTH (VP-102) for the treatment of molluscum contagiosum as well as our plans to develop and commercialize our product candidates; the timing of our planned clinical trials for our product candidates; our ability to maintain regulatory approvals for YCANTH (VP-102) for the treatment of molluscum contagiosum or obtain approval for additional indications for YCANTH (VP-102); the clinical utility of our product candidates; our commercialization, marketing and manufacturing capabilities and strategy; our expectations about the willingness of healthcare professionals to use YCANTH (VP-102) for the treatment of molluscum contagosum, VP-315 for basal cell carcinoma and any of our product candidates; our expectations about third-party payors to reimburse or patients to pay for YCANTH (VP-102) for the treatment of molluscum contagiosum and any of our product candidates; our intellectual property position; our competitive position and the development of and projections relating to our competitors or our industry; our expectations regarding the market size of the indications we're pursuing; our ability to maintain compliance with the covenants in our credit agreement; and our estimates regarding future revenue, expenses and needs for additional financing.

You should refer to the "Risk Factors" in our Annual Report on Form 10-K, and our other filings made with You should refer to the "Risk Factors" in our Annual Report on Form 10-K and other filings made with the SEC for a discussion of important factors that may cause our actual results to differ materially from those expressed or implied by our forward-looking statements. As a result of these factors, we cannot assure you that the forward-looking statements in this presentation will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time frame, or at all. The forward-looking statements in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments may cause our views to change. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. You should, therefore, not rely on these forward-looking statements as representing our views as of any date subsequent to the date of this presentation.

Unless otherwise indicated or the context otherwise requires, all references in this presentation to "the Company," "we," "our," "ours," "us" or similar terms refer to Verrica Pharmaceuticals Inc. "Verrica," the Verrica logo, YCANTH (VP-102) and other trademarks or service marks of Verrica Pharmaceuticals Inc. appearing in this presentation are the property of Verrica Pharmaceuticals Inc. This presentation contains additional trade names, trademarks and service marks of others, which are the property of their respective owners.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of our securities, in any state or other jurisdiction in which such offer, solicitation or sale would be unlawful prior to the reregistration or qualification under the securities laws of any such state or other jurisdiction.



### **Corporate Summary and Highlights**

#### **Near-term Catalysts**

- Successfully implementing new commercial strategy of YCANTH™ for treatment of molluscum contagiosum in adult and pediatric patients 2 years of age or older; first FDA approved therapy for molluscum, which impacts ~6 million<sup>(1)</sup> annually in the U.S.; J-Code effective April 2024; FDA granted NCE status and Orange Book listing.
- Sequential quarter over quarter growth in dispensed applicator units of 12.3%, 16.7% and 32.8% for Q4'24, Q1'25 and Q2'25 respectively.
- Expect additional data on VP-315 for basal cell carcinoma in mid-2025.
- Expect to initiate Global Pivotal Phase 3 trials for Common Warts with Torii Pharmaceutical Co., Ltd. in the fourth quarter of 2025

#### **Lead Product Candidates With Significant End Markets**

- VP-102 U.S. Prevalence of Common Warts ~22M<sup>(2)</sup>
- VP-315 U.S. annual diagnoses of basal cell carcinoma ~3.6M<sup>(3)</sup>

#### **HCP Administered Products Covered Under Dual Medical/Pharmacy Benefit**

- Focused on HCP administered products covered both medical and pharmacy benefits
- In-office administration; shelf-stable products; efficient delivery; HCP choice of distribution model: Buy and Bill or white-bag Specialty Pharmacy model

#### **IP/Exclusivity**

- U.S. patents related to YCANTH<sup>™</sup> (VP-102) are projected to expire between 2034 and 2041<sup>(4)</sup>
- U.S. patents for VP-315 projected to expire between 2032 and 2045<sup>(4)</sup>

#### **Entrepreneurial-Minded Management Team**

- Experienced team of operators and entrepreneurs with extensive commercial, financial and development expertise
  - 1) Prevalence in the US of 5.1% to 11.5% in children aged 0-16 years. (Fam Pract. 2014 Apr;31(2):130-6). US Census estimates ~69.4MM children aged 0 to 16 years in 2016.
  - 2) IMS National Disease and Therapeutic Index (NDTI) Rolling 5 Years Ending June 2016. Nguyen et al, Laser Treatment of Nongenital Verrucae A Systemic Review. JAMA Dermatology. 2016; 152(9): 1025-1033.

    3) Our New Approach to a Challenging Skin Cancer Statistic. The Skin Cancer Foundation. https://www.skincancer.org/blog/our-new-approach-to-a-challenging-skin-cancer-statistic/
  - 4) Excluding any Patent Term Adjustment (PTA) or Patent Term Extension (PTE)
  - 5) \$50M borrowed under OrbiMed debt facility in July 2023 with net proceeds of \$44.1M, principal payments commenced in January 2025.
    - Primarily includes warrants to purchase up to 4.8M shares of common stock issued in the November 2024 equity financing and prefunded warrants to purchase up to 0.2M shares of common stock issued in connection with the 2023 and 2024 equity financings.

Cash and cash equivalents of \$15.4M

Debt: Outstanding Principal balance ~\$43.0M<sup>(5)</sup>

Common Stock Outstanding: 9.3M shares

Outstanding options, RSUs and reserved for issuance: ~1.8M

Warrants outstanding: 5.1M<sup>(6)</sup>

As of June 30, 2025



## **Entrepreneurial Management Team with Extensive Experience**



Jayson Rieger, PhD, MBA
President & Chief Executive Officer















John Kirby Interim Chief Financial Officer





























**Chief Operating Officer** 













## **Verrica Snapshot: Where we are Today**

## New Leadership

New CEO, COO, CMO, and CFO

New leadership and structure of Commercial Team

Results driven, lean operational mindset throughout the organization

## **Solidified Balance Sheet**

Secured \$42.0M in new capital (gross) in Nov'24

New and Existing Shareholder participation

## Approved Commercial Product in YCANTH®

First FDA approved product for the treatment of molluscum in patients 2 and older

Proven safety and efficacy with strong brand awareness

Pipeline in a product with potential label expansion into additional indications, including Common Warts

# Operational Efficiency

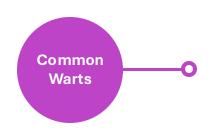
Swift reduction of expenses in Q4'24 and implemented a refined sales model

Even with implemented cost savings the company achieved quarter-over-quarter sequential growth in dispensed applicator units of 12.3% in Q4'24, 16.7% in Q1'25, and 32.8% in Q2'25



## **Verrica Snapshot**

#### **2025 Potential Pipeline Catalysts**



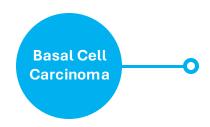
#### **Execute Initiation of Phase 3 Common Warts trial and Potential YCANTH Approval in Japan**

Funding for clinical program through collaboration with partner, Torii Pharmaceutical, whereby Torii will pay the first \$40M of trial costs representing approximately 90% of the current trial budget

Received \$8M milestone in July 2025

Eligible to receive \$10M milestone upon regulatory approval for YCANTH in Japan for molluscum as early as Q4 2025

First patient dosed targeted by Q4 2025 in the United States



#### **Prepare for Phase 3 Basal Cell Carcinoma Program**

BCC is the most common cancer (3.6 M US cases diagnosed per year)<sup>1</sup>

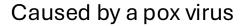
VP-315 is an innovative immunotherapy which can address a large unmet need for patients who seek non-surgical treatment for BCC

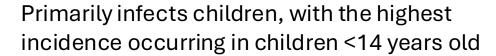
Completed End of Phase 2 meeting with FDA on VP-315 program. Expect to report additional key immune response and genomics data by the end of 2025



## Molluscum Background

#### **Overview**





Highly contagious with risk for secondary infection including cellulitis

If untreated, lesions persist an average of 13 months, although in some patients clearance can take up to five years<sup>1</sup>

Often leads to anxiety and social challenges for the patients and parents and negatively impacts quality of life



#### **Etiology and Clinical Presentation**

#### TRANSMISSION

- Skin to skin contact
- Sharing of contaminated objects (e.g., clothing, towels, swimming pool toys)

#### **DIAGNOSIS & SYMPTOMS**

- Typically 10 to 30 lesions
- 100+ lesions can be observed
- · Lesions may be the only sign of infection
- Can be diagnosed with skin biopsy but often diagnosed visually
- May be asymptomatic but can often be painful and itchy

#### COMPLICATIONS

- · Skin irritation, inflammation, and re-infection
- Follicular or papillary conjunctivitis if lesions on eyelids
- Cellulitis



## Non-FDA Approved Treatments for Molluscum Have Key Limitations

Use of these treatment approaches are limited by unproven efficacy, scarring, lack of availability, safety concerns & pain

None have Pharmacovigilance or Quality oversight, and none have formal dosing and administration recommendations backed by scientific evidence.

In August 2023, FDA published a Consumer Update warning patients not to accept non-FDA approved treatments for Molluscum for Safety Reasons FDA<sup>1</sup>.

Significantly undertreated patient population

	DESCRIPTION	LIMITATIONS	
Cryotherapy	Freezing the lesions with liquid nitrogen	<ul> <li>May be unsuitable for use in children</li> <li>Pain and scarring</li> </ul>	
Curettage	Using a curette or a surgical instrument with a scoop at the tip to scrape the lesions		
Laser Surgery	Applying a laser to target and destroy the lesions	<ul><li>Pain, cost and lack of availability</li><li>May be unsuitable for use in children</li></ul>	
Topical Products	Applying various acids (e.g. salicylic acid), creams or blistering solutions to destroy the lesions	Unproven efficacy	
Off-Label Drugs	Retinoids, antiviral medicines, or immune modulating therapies	<ul><li>Limited efficacy</li><li>Side-effects</li></ul>	
Natural Remedies	Applying natural oils (e.g. tea tree oil) with antimicrobial properties	<ul><li>Unproven efficacy</li><li>Pain, irritation and allergic reactions</li></ul>	

# YCANTH® is the only HCP Administered FDA Approved Treatment for Molluscum

**Designed For Consistent And Targeted Administration** 

#### Topical solution in a single-use applicator

Active ingredient cantharidin (0.7%) in a proprietary topical formulation

Single-use applicator to reduce cross-contamination and facilitate application of the topical solution

Small opening allows for targeting of affected skin

#### GMP-controlled, shelf-stable for 2 years, consistent topical formulation

Allows for reliable dosing/administration

Oral deterrent to help mitigate the risk of accidental ingestion

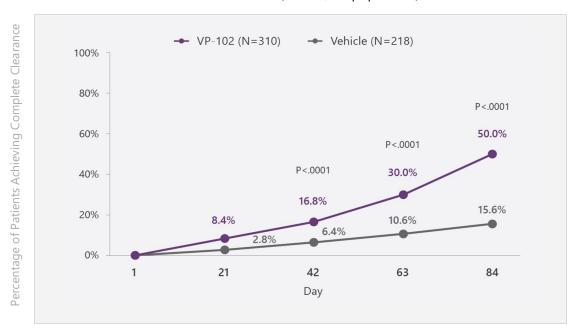
Visualization agent to identify treated lesions



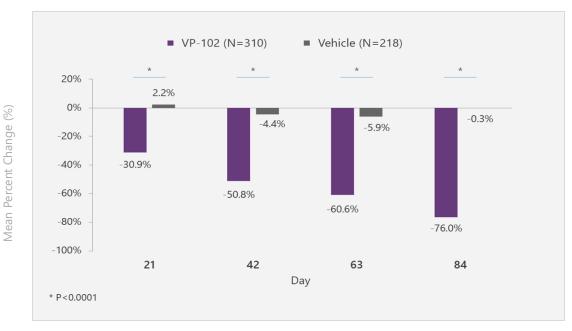


# Phase 3 Studies Demonstrated Complete Clearance and Lesions Count Reduction, Including a 30+% Reduction After One Dose

Phase 3 Studies for Molluscum Demonstrate Statistically Significant Activity on Primary Endpoint of Percentage of Subjects with Complete Clearance of All Baseline and New Treatable MC lesions at Each Time Point (Pooled, ITT population)



Phase 3 Studies for Molluscum Demonstrate Statistically Significant Activity Mean Percent Change in Molluscum Contagiosum Lesion Count from Baseline to Day 84 (Baseline and New Lesions) At Each Time Point (Pooled, ITT population)



Adverse reactions were (expected) primarily local skin reactions at the application site | Majority of AEs were mild to moderate in severity | No serious adverse reactions were reported



Note: slide reflects data from Phase 3 Molluscum Trials 1 and 2 (CAMP-1 and CAMP-2) Note: No statistical significance reported at Day 21 in CAMP-2.



## **New Launch Strategy to Drive Accelerated Commercial Sales of YCANTH®**

	YCANTH <sup>®</sup> Initial Launch	YCANTH <sup>®</sup> Expanded Launch	
Target Market	Dermatologists focused (12k) <sup>1</sup> ~1 million patients diagnosed annually <sup>3</sup>	Expansion to pediatricians (67k) <sup>2</sup> ~6 million patients with Molluscum <sup>4</sup>	
Reimbursement	Medical Benefit Buy and Bill	Dual Benefit: Pharmacy and Medical Robust Medicaid/Commercial Coverage	
HCP Perspective	Buy and Bill priority with at least \$4k out of pocket for 6 count with reimbursement risk prior to permanent J code	Incremental revenue opportunity for pediatricians while maintaining historic billing models for dermatologists Use CPT code 17110 and 17111 for lesion destruction Single count packaging configuration Available via buy & bill as well as specialty pharmacies	
Covered Lives	~112 million, primarily Medical Benefit	~225 million, as of the first quarter of 2025, attributable to pharmacy benefit coverage and increased medical benefit coverage	
Payor Access	Specialty pharma challenges Prior authorization needed	Optimized and expanding specialty pharmacies in addition to independent retail pharmacies Minimizing prior authorizations (mainly to label)	
Patient Perspective	Hard to schedule derm appointments (Long wait time: several weeks out) Co-pay of \$25-\$75/applicator	Drug available at pediatrician in addition to dermatologist Co-pay of \$25 for commercial insurance for up to 2 applicators per visit simplified the program	



<sup>1</sup> https://www.statista.com/statistics/1302956/number-of-employed-dermatologists-by-us-state/

https://www.aap.org/

BIOVIA projected dataset for 12 months ending October 2017.

<sup>4</sup> Prevalence in the US of 5.1% to 11.5% in children aged 0-16 years. (Fam Pract. 2014 Apr;31(2):130-6). US Census estimates ~69.4MM children aged 0 to 16 years in 2016

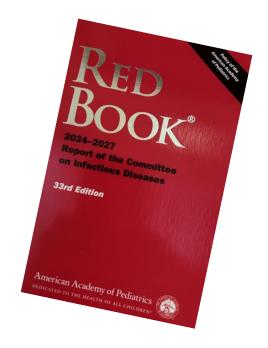
## **Expanded Opportunity with Pediatricians**

#### **Before YCANTH®**

- No available FDA approved therapy
- Pediatricians referred 60%+ of molluscum patients to dermatologists<sup>2</sup>
- Preference for "self resolution" given lack of approved product and severe pain and scarring with alternative treatments (do not want to cause pain to young patients)<sup>3,4</sup>
- Historically, there has always been demand for treatment by parents and children.<sup>5</sup>

#### With YCANTH®

- First FDA approved therapy available<sup>6</sup>
- Efficacious treatment with proven safety and tolerability profile
- Use CPT code 17110 and 17111 for lesion destruction; direct revenue source for pediatrician if not referring to dermatologist for treatment.
- 2024 AAP Red Book<sup>7</sup> reported the most support exists for cryotherapy, curettage and cantharidin. Of those,
   YCANTH is the only one that is FDA approved
- **Current Focus**: Educating pediatricians on YCANTH®, ensuring seamless supply chain and that the patient has coverage.



#### 6 million cases/yr1

#### **Pediatrician**

First line visit for children with contagious disease

<sup>1</sup> Olsen JR, Gallacher J, Piguet V, Francis NA. Epidemiology of molluscum contagiosum in children: a systematic review. Fam Pract. 2014;31(2):130–136.

<sup>2</sup> Hughes CM, Damon IK, Reynolds MG (2013) Understanding U.S. Healthcare Providers' Practices and Experiences with Molluscum Contagiosum. PLoS ONE 8(10): e76948. https://doi.org/10.1371/journal.pone.0076948

<sup>3</sup> Meza-Romero R, Navarrete-Dechent C, Downey C. Molluscum contagiosum: an update and review of new perspectives in etiology, diagnosis, and treatment. Clin Cosmet Investig Dermatol. 2019 May 30;12:373-381

Silverberg N. Pediatric molluscum contagiosum: optimal treatment strategies. Paediatr Drugs. 2003;5(8):505-512.

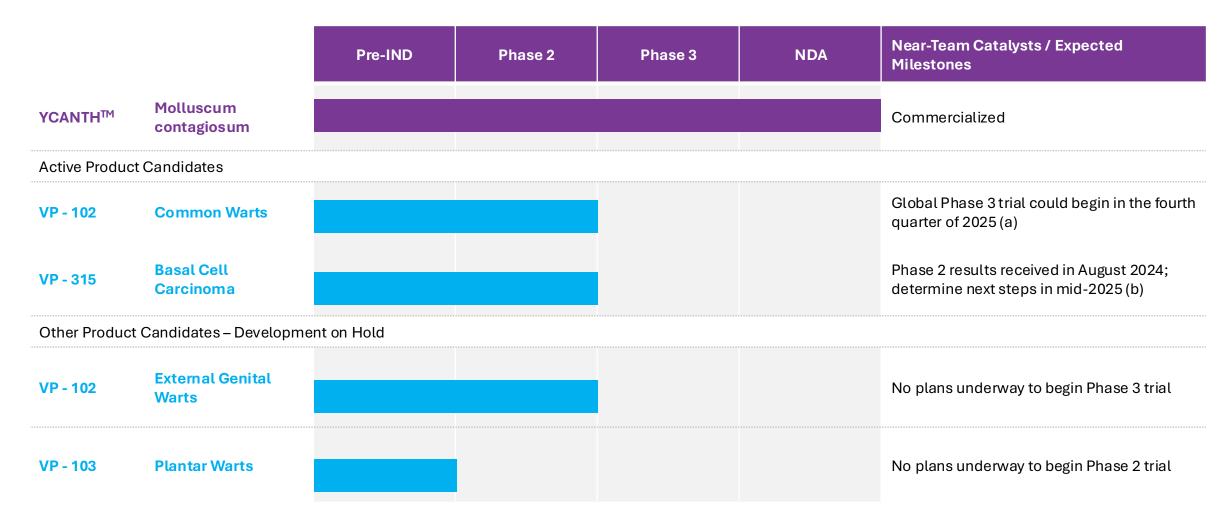
<sup>5</sup> Ogilvie-Turner K, Goldman RD. Cantharidin for molluscum contagiosum. Can Fam Physician. 2020;66(6):419-420.

YCANTH (cantharidin) topical solution 0.7% Prescribing Information, Verrica Pharmaceuticals Inc., 2024

<sup>7</sup> Red Book: 2024 Report of the Committee on Infectious Diseases, 33rd Edition, May 2024.



## **Pipeline**





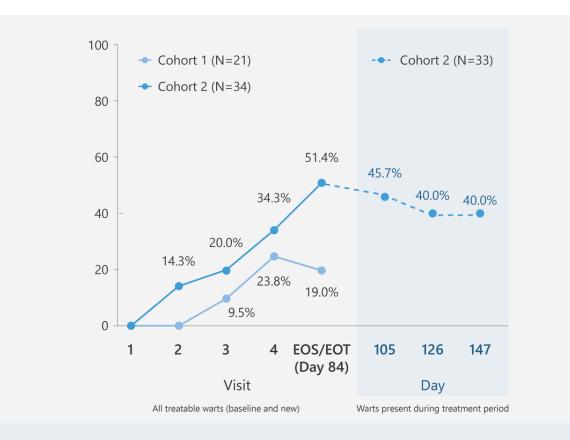
<sup>(</sup>a) Global Phase 3 trial could begin in the fourth quarter of 2025, being conducted as a collaboration with Torii Pharmaceutical

<sup>(</sup>b) We expect to report additional data from the Phase 2 trial and to receive minutes from an end-of-phase 2 meeting in mid-2025, which will help determine the next steps for the advancement of the program into Phase 3 trials.



# YCANTH (VP-102) Common Warts Program: Clinically Meaningful Activity on Primary Endpoint of Complete Clearance in Phase 2 COVE-1 Study<sup>1</sup>

- No FDA approved treatments in US or Japan currently
- U.S. Prevalence of Common Warts ~22M<sup>2</sup>
- Alignment with FDA and PMDA on design of Phase 3 Program to initiate joint Global Phase 3 Program with Partner, Torii Pharmaceutical
- Verrica received an \$8 million milestone payment for initiation of the global study in July 2025
- Torii to fund the first \$40 million of out-of-pocket costs for the global study, representing approximately 90% of the current clinical budget. <sup>3</sup>
- Verrica to maintain ownership of global rights to YCANTH for all indications in all territories outside of Japan
- Anticipated Phase 3 start in the fourth quarter of 2025



Percentage of VP-102-treated participants with complete clearance of all common warts (intent-to-treat population)



## Adverse Events in Phase 2 COVE-1 Study (Incidence≥5%)<sup>1</sup>,\*

	Cohort 1 N=21 (To Day 84)	Cohort 2 N=34 (To Day 147)
Incidence: N (%)		
Application Site Vesicles	20 (95.2)	27 (79.4)
Application Site Pain	15 (71.4)	26 (76.5)
Application Site Erythema	13 (61.9)	19 (55.9)
Application Site Pruritus	9 (42.9)	16 (47.1)
Application Site Scab	8 (38.1)	20 (58.8)
Application Site Dryness	6 (28.6)	13 (38.2)
Application Site Edema	4 (19.0)	6 (17.6)
Application Site Discoloration	1 (4.8)	8 (23.5)
Application Site Exfoliation	0	4 (11.8)
Application Site Erosion	0	3 (8.8)
Papilloma Viral Infection **	0	3 (8.8)

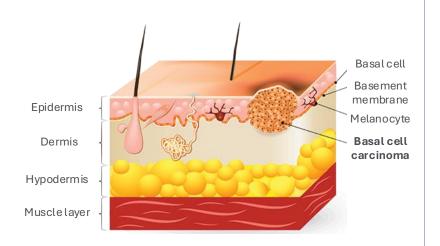
<sup>\*</sup> Local skin reactions were expected due to the pharmacodynamic action of cantharidin. \*\* Warts reported with verbatim term of 'ring wart' and coded to MeDRA.





## VP-315: Basal Cell Carcinoma (BCC) Program

Promising preliminary safety and efficacy data, including 97% Calculated Objective Response Rate



Associated with various etiologies, BCC is an epithelial tumor largely believed to arise from pluripotential cells located in the epidermis' basal layer

#### **Overview**

- BCC is the most common cancer (3.6 M<sup>(1)</sup> US cases diagnosed per year), with increasing incidence rates worldwide (up 77% in the US between 1994 and 2014)<sup>(1)</sup>
- More than one out of every three new cancers are skin cancers, and the vast majority are BCCs<sup>(1)</sup>
- Diagnosed BCC patients have a **35% chance of developing another (not recurrent) lesion** within 3 years, and **upwards of 50% within 5 years**<sup>(2,5)</sup>
- Despite high incidence, BCC is rarely fatal and has a very low rate of metastasis (<1%)(3)

#### Phase 2 Data4

- No Treatment Related SAEs in Phase 2 trial (93 treated lesions)
- 51% Complete Clearance of Basal Cell Carcinomas
- 71% Reduction in Tumor Size for lesions in Patients with Residual Carcinomas
- 86% Overall Reduction of Tumor Size
- 97% Calculated Objective Response Rate (ORR)<sup>5</sup>

#### **Next Steps**

- Late-2025 report additional data
- Minimal additional funding deployed through 1H'25



Abbreviations: ASIP: Agouti Signaling Protein; MC1R: Melanocortin-1 Receptor; TYR: Tyrosinase; UV: Ultraviolet; BCC: Basal Cell Carcinoma

. www.skincancer.org/skin-cancer-information/skin-cancer-facts/

. Chung, Seum. "Basal cell carcinoma." Archives of Plastic Surgery 39.02 (2012): 166-170.

b. Piva de Freitas, Paola, et al. "Metastatic basal cell carcinoma: a rare manifestation of a common disease." Case reports in medicine 2017.1 (2017): 8929745.

4. SAE data based upon 93 lesions, histologic reduction in tumor size and overall reduction in tumor size based upon 90 lesions, 3 lesions still pending

5. Calculated as total percentage of patients that achieve > 30% reduction in lesion size or complete dearance

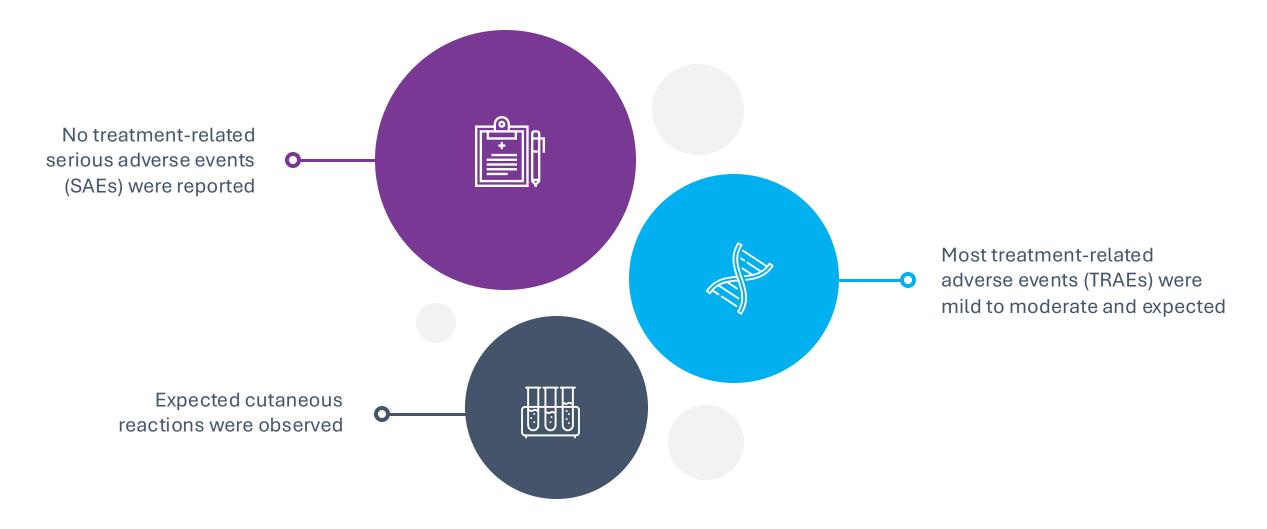
## **VP-315 Phase 2 BCC: Preliminary Efficacy Data**

Tumors per cohort	Complete histologic Clearance by tumor	Percent reduction of tumor size with remaining tumor	Overall reduction of tumor size
Cohort 1 (n=7)	71%	93%	98%
Cohort 2 (n=3)	33%	83%	88%
Cohort 4 (n=38)	53%	73%	87%
Cohort 5 (n=44)	48%	67%	83%
Total (n=92)	<b>51</b> %	71%	86%

Calculated ORR of 97% with n=92



## VP-315 Phase 2 BCC: Preliminary Safety and Tolerability Results





### **Summary**

#### **YCANTH®**

FDA approved with proven safety and efficacy in treatment of molluscum in in adult and pediatric patients 2 years of age or older

Achieving greater brand recognition and adoption

#### THE OPPORTUNITY

Unique small cap company with commercial product and multiple development candidates addressing large unmet medical needs in dermatologic indications

Pipeline programs provide additional upside:

Minimal cash needs for VP-315 Basal Cell program to evaluate additional data, end of phase 2 FDA meeting minutes and provide a global development plan program update, including information on the design of the Phase 3 clinical program, in late-2025

Torii to fund the first \$40M of out-of-pocket costs for the global study, representing approximately 90% of the current clinical budget

# IMPLEMENTING CHANGES FROM KEY LEARNINGS FROM INITIAL LAUNCH

Expand distribution model beyond Buy-and-Bill to include specialty pharmacy and retail independent pharmacy partners

Target pediatricians in addition to dermatologists

Pursue dual medical and pharmacy benefit for optimal product coverage

Refocused sales force on most promising territories with the best insurance coverage

Significantly reduced operating expenses to efficiently drive operational excellence

Dispensed applicator unit sequential quarterly growth of 12.3% in Q4'24, 16.7% in Q1'25, and 32.8% in Q2'25

Secured \$42M capital raise in November '24 to support operations along with \$8M cash milestone from Torii in July '25

